

DAVID ALLEN COMPANY



TILE & STONE

MASTERPIECES





"From the beginning, David Allen Company had the expertise, the people, and the positive attitude it would take to handle the work for our complex project. Day after day, their quick thinking team provided solutions with great leadership and quality work. They take pride in their work and it reflects in their finished product. David Allen should be a model for other companies to follow."

- Jeremy Donaldson Paragon Building and Development Group, Inc.

RESOURCES









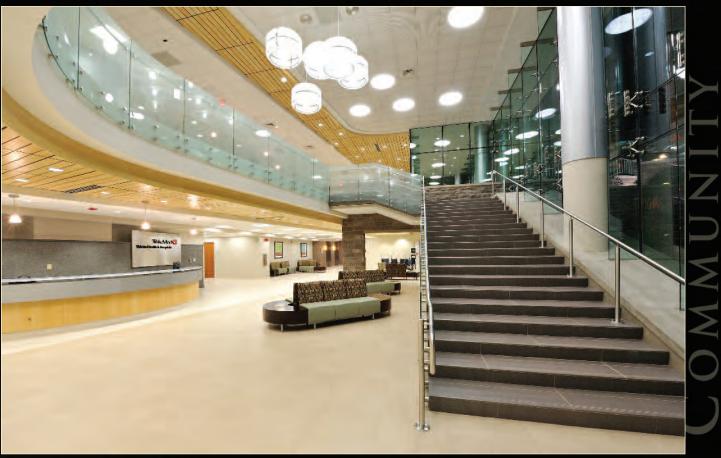
ABC of the Carolinas -**Excellence In Construction -**2010 Merit Award Winner

INNING

www.davidallen.com

Wake Medical Center

RESOURCES HEALTHCARE





ABC of the Carolinas - Excellence In Construction - 2010 Merit Award Winner

"On behalf of Brasfield & Gorrie, the WakeMed Patient Tower team would like to commend David Allen Company's performance on the project. As an invaluable asset to the team, their quality of work and dedication and commitment to keep with our tight schedule created yet another successful team project."

- Jason Ellington, Project Manager, Brasfield & Gorrie



TEAMWORK

PROFESSIONALISM

NC CANCER HOSPITAL





ABC of the Carolinas - Excellence In Construction - 2009 Eagle Award Winner

"We have worked with David Allen Company on multiple complicated projects, with many different systems, including ceramic tile, and floor and wall marble and granite. They bring fair pricing, extensive knowledge, and commitment to the project's needs and receive my highest recommendation."

- Steve Stouthamer, Executive Vice President, Skanska USA Building, Inc.



www.davidallen.com

5 Knowledge

UALIT

Renaissance at North Hills

HOSPITALITY



STABILITY

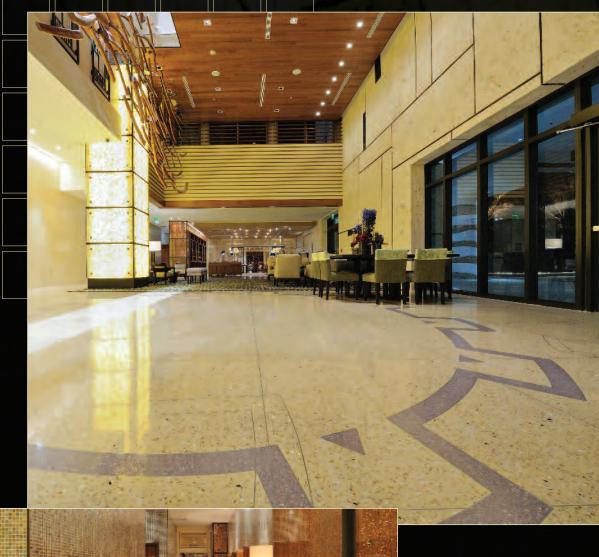


TEAMWORK.



HISTORY

CANYON RANCH RESORT & SPA



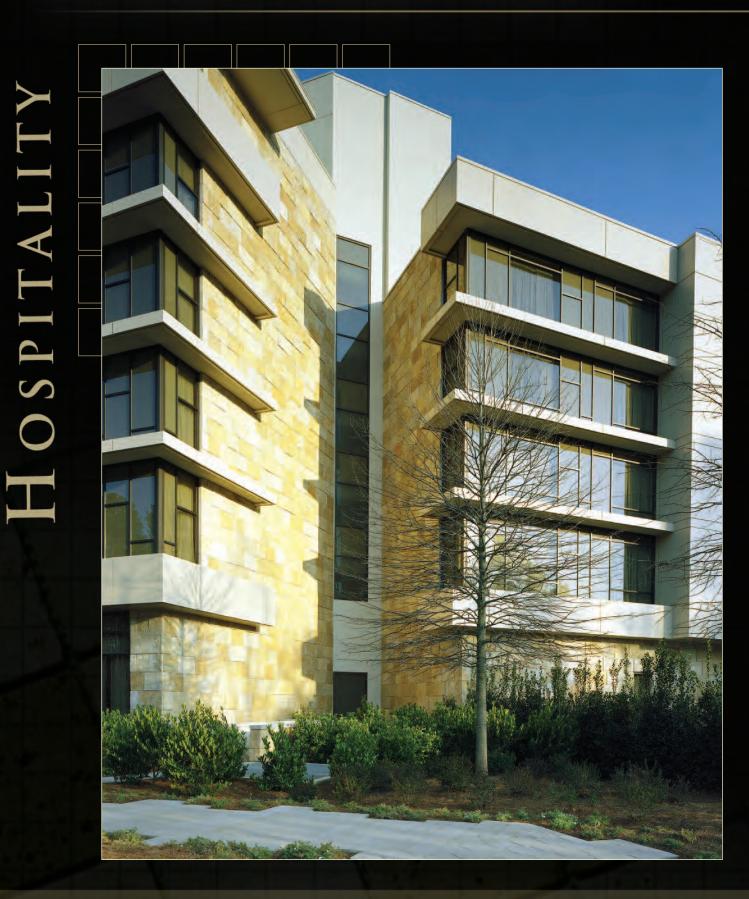


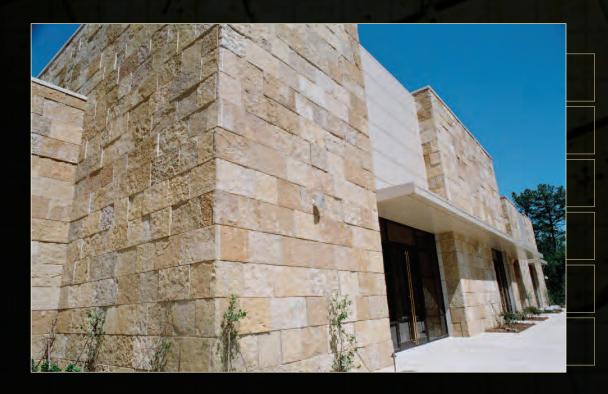
Professionalism

COMMUNITY

www.davidallen.com

EXPERIENC





"Throughout the design process for The Umstead Hotel and Spa, we had a vision for the exterior stone cladding - a vision that David Allen Company was able to make into a reality. The result of this collaboration allowed the design and construction teams to deliver a product that was exactly what they had envisioned at the beginning of the design process."

- Dan Hammons, AIA Associate, **three** Architecture





ABC of the Carolinas -Excellence In Construction 2007 Eagle Award Winner

DAVID H. MURDOCK CORE LAB BUILDING

RESEARCH



RESOURCES



AWARD-WINNING





"David Allen Company's marble work throughout the Core Lab building and especially in the atrium is of the highest quality. The attention to intricate detailing was critical to the project's success. Coordination and cooperation between the David Allen team, Italian suppliers, and the local designers was superb. Your team approaches each challenge as a true partner."

- James J. Gaughan, Project Executive Turner Construction Company

TEAMWORK

OFFICE



"Specifications for the Quintiles International Headquarters building required many high-end finishes that had to be shipped from Italy and other European countries. David Allen Company handled the procurement of these materials without delay and was able to get the finishes on site and installed as the demanding construction schedule dictated. They handled the job in a professional manner, from their pricing and submittal process to their installation and close-out."

- Baker Glasgow, Project Manager Clancy & Theys Construction Company

SEIMENS - THE FORUM

HISTORY



Seimens Medical

The Forum at Six Forks

AWARD-WINNING

EAMWORK

GOVERNMENT





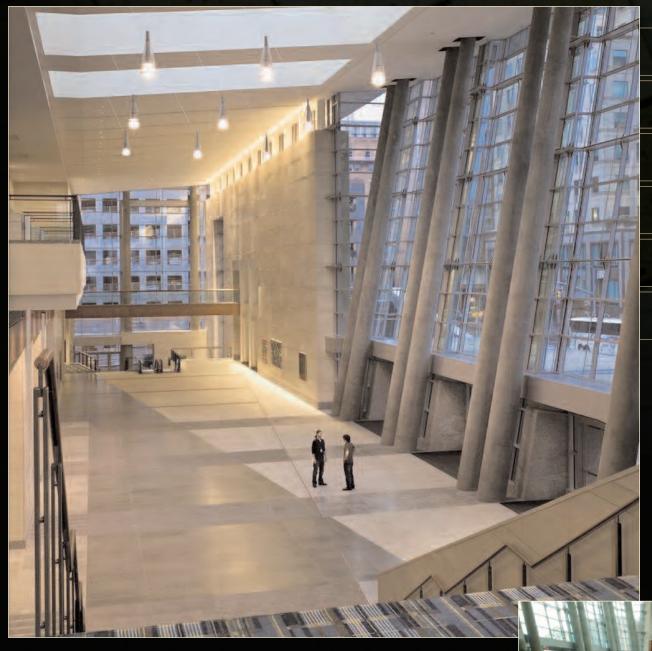
"I would like to recognize David Allen Company for their overall performance of the ceramic tile scope of work on the recently completed RDU Terminal 2 Renovation and Expansion Project. The commitment that their company showed toward quality, schedule and safety was one of the reasons that the project opening was a success."

XPERIEN

- Joe Thompson, Construction Executive, Archer Western Contractors

DROFFECTONAL

RALEIGH CONVENTION CENTER



HISTORY

"We have worked with David Allen Company on many projects over several decades, one being the \$200 million Raleigh Convention Center. Not only do we find the end result to be of high quality, we also rely upon their organizational and management skills. We often turn to them for technical advice because of the depth of their knowledge of the tile industry."

- Steven D. Schuster, AIA, Principal, Clearscapes Architecture + Art

HIGH POINT UNIVERSITY



"It was truly a pleasure working with your team on the new Plato Wilson School of Commerce at High Point University. Your design staff provided a great deal of assistance in helping me develop the design for the lobby floor. Visiting the showroom gave me inspiration in how materials can be used and mixed to create beautiful surfaces."

- Linda Higgins, IIDA, President One Design Center, Inc.



AWARD-WINNING

ARTISTIC DESIGN & FABRICATION



History

"David Allen Company's fabrication department was a pleasure to work with and extremely attentive to every detail of the process. They were patient with long approval times and project requirement changes. It is hard to think of an instance when I've received a higher level of customer service. We had developed an intricate design for a floor mosaic. The team's waterjet cutting was well-executed and the labeling, organization and packing of the pieces made the installer's job easier."

- Keith Oliver, ASLA, LEED AP, Principal Insites Landscape Architecture



SAFETY

TILE & STONE MANAGEMENT



Corporate Headquarters – Raleigh, NC (all geographic areas)

(919) 821-7100

Martin Howard, Vice President — Oversees tile and stone operations and preconstruction — estimating, bidding, sales and contract negotiations in all areas except branch territories — has over 25 years of experience — recognized as an expert in tile and stone products and installation systems — he currently serves on many industry committees including the NTCA Board of Directors, the NTCA Technical Committee, and the TCNA Handbook Committee.



Ron Whitt, Tile and Stone Division Manager — Manages tile and stone operations, responsible for project managers, field supervision, support staff and administration related to tile and stone contracts in all areas except branch territories – he was previously a senior project manager and has over 20 years of industry experience.



Mike Howard, Marketing Director — Actively pursues new customers and prospective projects – seeks feedback from the commercial construction community to strengthen existing relationships and monitor performance with general contractors and construction management firms – has over 20 years of experience in tile and stone project management and estimating.



Washington, DC Office – (serving Metro DC, Maryland and Northern Virginia)

(703) 690-4422

Christopher Walker, Vice President and Branch Manager — Manages branch operations – has over 20 years experience in large stone and tile projects – regarded as an industry expert and is currently Chairman of the ANSI A108.1 committee, Chairman of the US Technical Advisory Group ISO – 189 and Chairman of the NTCA Standards and Methods Committee.



Philip Halcomb, Senior Vice President Business Development — Oversees business development — involved in contract negotiations, bidding and sales — has over 50 years of experience — managing projects from coast to coast during his career — well known & highly respected — often called upon by architects and general contractors seeking advice.



Columbia, SC Office – (serving South Carolina and Northern Georgia)

(803) 926-1040

Nick Duvall, Branch Manager — Oversees tile and stone operations, responsible for project management, field supervision, support staff and administration related to tile and stone contracts served by this branch. He has over 20 years of industry experience.











Visit our website for other corporate personnel and executive leadership

MARKET SEGMENTS

HEALTHCARE



Wallace Tumor Institute – Birmingham AL, Nemours Children's Hospital – Orlando FL, All Children's Hospital – Tampa FL, Frederick Memorial Hospital – Frederick MD, Central Regional Psychiatric Hospital – Butner NC, Cape Fear Valley Regional Medical Center – Fayetteville NC, New Hanover Regional Medical Center – Wilmington NC, Palmetto Hospital – Columbia SC, Lexington Medical Center – Lexington SC, Emily Couric Cancer Center – Charlottesville VA, UVA Replacement Hospital – Charlottesville VA, Sentara Hospital – Williamsburg VA



HOSPITALITY

Hotel Palomar – Washington DC, Verizon Center – Washington DC, Disney's All Star Resort – Orlando FL, Disney's Dolphin & Swan Hotels – Orlando FL, Amway Center – Orlando FL, Four Seasons Hotel – Miami FL, Wyndham Hotel – North Harbor MD, Harrah's Casino Hotel – Cherokee NC, RBC Center – Raleigh NC, The Chamberlin Hotel – Hampton VA, Marriott Hotel – Richmond VA, Embassy Suites Hotel – Richmond VA, Cary NC



Office/Manufacturing

90 K Street – Washington DC, United Therapeutics – Silver Springs MD, North Hills Tower, RBC Tower, Progress Energy Building – Raleigh NC, First Citizens Bank Headquarters – Raleigh NC, SAS Executive Briefing Center – Cary NC, John Deere Headquarters – Cary NC, Boeing Manufacturing Facility – Charleston SC, Volkswagon Assembly Plant – Knoxville TN, 1560 Wilson Boulevard – Arlington VA, Tysons I & II – Tyson's Corner VA, Automated Food Processing – Fredericksburg VA

EDUCATION



National Academy of Science – Washington DC, GWU Ross Hall, Tompkins Hall, Square 80 Residence Hall – Washington DC, Coppin State University – Baltimore MD, Duke University – Aquatics Center, Divinity School, Cameron Indoor Stadium, ECU – Scott Hall, Fletcher Hall, Croatan Dining Hall – Greenville NC, NCSU – Carmichael Pool, Reynolds Coliseum, Randall Terry Vet School – Raleigh NC, UNC Chapel Hill – Rams Club Center, Carmichael Auditorium, Morrison & Lenoir Halls, WCU New Dining Facility – Cullowhee NC, College of Charleston Science Center – Charleston SC

COMMERCIAL/RETAIL



Johnson Honda – Stuart FL, Alpharetta Mall - Alpharetta GA, Johnson Subaru – Cary NC, Johnson Lexus – Durham NC, Streets of Southpoint Mall – Durham NC, Tarrytown Mall – Rocky Mount NC, BMW of Fairfax – Fairfax VA, Ukrops Food Store – Manassas VA, Belks, Brooks Brothers, Dunkin' Donuts, Harris Teeter, Nordstrom, Planet Fitness, Red Hot & Blue, Starbucks, Wal-Mart – Various Locations, WaWa Convenience Stores – throughout Mid-Atlantic USA



Condominiums

Constitution Square – Washington DC, Marbella Condominiums – Destin FL, Adagio – Santa Rosa Beach FL, Jade Beach Tower 1 – Sunny Isles FL, Greenbridge – Chapel Hill NC, Bloomsbury Estates – Raleigh NC, Paramount Condominiums – Raleigh NC, Quorum Center – Raleigh NC, West at North Condominiums – Raleigh NC, Wild Dunes Condominiums – Charleston SC, Bridgewater Point – Moneta VA, Vistas on the James – Richmond VA



GOVERNMENT/MILITARY

US Botanical Garden Conservatory – Washington DC, Shakespeare Theatre – Washington DC, Miami Courthouse – Miami FL, Warrior In Transition – Bethesda MD, FORSCOM – Fort Bragg NC, Tryon Palace History and Education Center – New Bern NC, NC National Guard Center – Raleigh NC, Army Lodge – Fort Jackson SC, The Pentagon – Arlington VA, FBI Headquarters - Fort Belvoir VA



TRANSPORTATION

Reagan National Airport – Washington DC, Miami International South Terminal – Miami FL, Orlando International Airport – Orlando FL, Charlotte Douglas International Airport – Charlotte NC, Raleigh Durham International Airport – Terminal 2 & American Airlines Admirals Club – Raleigh NC, Dulles Airport – Herndon VA, Richmond International Airport – Richmond VA

Photography: David Laudadio $[p.\ 2,\ 3,\ 4,\ 5,\ 7,\ 10,\ 16]$; Jerry Blow $[p.\ 6,\ 8,\ 9,\ 12,\ 13,\ 14,\ 15]$; Paul Wilson $[p.\ 10,\ 11]$; Brian Gassel $[p.\ 15]$; Design: Sally Johns Design + Strategic Marketing; On the Cover: NC State University Alumni Center, Photo by Jerry Blow

OUR MISSION

Work together as a team to provide our customers with quality products and services at competitive prices.

Provide each employee with challenging career growth opportunity and financial achievement.

Treat each other, customers, and suppliers with dignity and respect.









Where there is no vision, the people perish.

Proverbs 29:18

OUR VISION

Contractor of choice to our customers, Employer of choice to our team.



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